

King.com - Group Financial Controller

The challenge

Launched in 2004, King.com is the world's largest skill gaming site and is one of Britain's fastest growing private technology companies. Each month, King.com hosts more than 200 million games and is available in more than 50 countries.

Soon after joining King in early 2008, the CFO evaluated existing staffing levels versus the Company's growth and expansion plans. It was apparent that a new position of Group Financial Controller would be created in order to drive best practice throughout the Group, with a specific focus on improving the speed and quality of financial reporting. This would involve standardising the chart of accounts as well as re-engineering month end and year-end consolidation reporting.

Under significant time pressure to achieve this, the position needed to be filled quickly and with the best talent possible. Not only were they looking for a Group Financial Controller who had exceptional technical skills, but more vitally, someone who had prior experience of implementing the reporting structures on a global scale. The final piece of the jigsaw was finding someone who had experience of supporting a business through acquisitive growth.

The solution

King.com was looking for a recruitment partner who could manage the process thoroughly and professionally, freeing up the CFO's time and essentially acting on behalf of the Client up to the final interview stage.

Retained exclusively, King.com called upon Handle Recruitment, a trusted and valued recruiter with whom the CFO had a successful existing relationship to provide them with the assurance that the job would be carried out to the highest standard.

Handle took full control of the process with the consultant and hiring manager designing a competency-based assessment to apply to all candidates, a mixture of measures and interviews to determine technical skill levels and commercial knowledge. A shortlist, with full candidate notes was delivered to the client within agreed timescales.

The results

3 weeks from taking the brief, the process was complete and the role had been offered and accepted.

Client quote:

“I have worked with Daniel Handley on various recruitment assignments and have never been disappointed. I had full trust that not only would Handle find a candidate with suitable technical skills, but also someone who would fit well within the team. It was important the successful candidate's career objectives fit within what the role had to offer – and after 10 months on the job, this is in fact the case. King.com continues to grow, and as a result have created another position within the finance team and this role was given to Handle on a retained basis. ”

Claire Martin – CFO, King.com